



SOUTH FLORIDA WATER MANAGEMENT DISTRICT

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August 10, 2001

Addendum Number One (1) RFP C-12570 SCADA DESIGN AND INTEGRATION

To All Proposers:

This Addendum No. 1 is issued to provide the following:

1. Clarify the Request for Proposal submission day and date:

Friday, August 17, 2001 - 2:30 P.M.

2. Answer questions submitted during the solicitation inquiry period:

Question:

Our understanding from Exhibit C of the RFP is that we should not include any hardware pricing in our response. Is this understanding correct?

Answer:

Hardware Pricing not required for this RFP. Prices for Motorola SCADA products can be negotiated after the contractor is selected.

Question:

Does SFWMD expects the INTEGRATOR to provide all the future hardware or would it be something that will be determined later:

Answer:

The Integrator will provide the hardware for the UL Certified control panel. The Integrator will assemble the control panel and give it to the Installer. The Integrator may need to provide additional hardware for specific projects which will be addressed in the individual work orders.

Question:

In Section 2.5 "Certification and Licensing" the RFP states that the "District intends to enter into contract with a qualified Motorola-certified MOSCAD Value Added Reseller(VAR). Can a local engineering firm without a VAR prime the project with a MOSCAD VAR on the Team or must the VAR be the prime.

Answer:

VAR Must be the Prime.

Question:

Section 2.5 also indicates that the drawings developed by the Integrator must be signed and sealed by a Florida registered engineer directly employed by the Integrator. Does this mean the PE must be on the pay role of the prime consultant or can the PE be on the pay role of one of the subconsultants

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EXECUTIVE OFFICE

Henry Dean, Executive Director

employed by the prime. Would this same answer apply the electricians as well?

Answer:

PE Must be on payroll of Prime.

Question:

In the District's opinion is it possible to develop a Team that can meet all of the requirements in this RFP, meaning a Motorola VAR company, Engineering company, Electrical company or do all of these services need to be in one company?

Answer:

Respondent must demonstrate a successful track record of working with the team members on previous projects.

Question:

What is the current funding level of this project?

Answer:

The current Contract not-to-exceed amount is \$2,500,000.00

Question:

What is the anticipated funding for this project over the next three years?

Answer:

\$1,405,000.00 per fiscal year, subject to Governing Board approval.

Question:

It is our understanding that only two companies are Motorola Certified VAR in the United States. It is also our understanding that others are being certified in September. First, given your research, is our understanding of the VAR situation correct. Second, since other VARs are being certified in September, would the District be willing to delay the selection process until the new Motorola certified VARs are added?

Answer:

All Motorola VARs are Certified and eligible to respond. Motorola is implementing a new category of VAR (Certified Solutions Provider); however, implementation of this category is not yet complete and the RFP will not be limited to the Certified Solutions Providers.

Question:

The RFP discusses the interaction between the Integrator and the Installers/Maintainers. The RFP states that the Integrator would be responsible for the work of the Installer/Maintainer. Please explain the intent of this oversight procedure and how the Integrator would be compensated for performing the oversight or fixing the work of the Installer/Maintainer.

Answer:

The Integrator would submit a schedule and costs for inspection trips to the sites, for each project, to insure the installer is performing the work as the design specifies. These inspection trips would be part of the integrator's work order. The Integrator will provide cost estimates for emergency maintenance trips based on geographical locations within the DISTRICT boundaries, and their hourly rates. The integrator will provide hourly rates for telephone assistance to remotely (dial-up connection) diagnose system, communications,

networking, and programming issues. A not to exceed, open work order for a limited time and predetermined amount will be issued to cover emergency maintenance trips and telephone maintenance. These maintenance costs will be invoiced to the open work order.

Question:

Would a "small business" fulfill the M/WBE requirement?

Answer:

No

Question:

I was born in Iran and I am a US citizen. Iran is a country in continent of Asia. I have always considered myself as an Asian American. Similar to a European who has been born in Europe, and African who has been born in Africa. Am I considered an Asian American by M/WBE definition?

Answer:

A person with origins in Iran does not meet the definition of an Asian American. **Definition of Asian American:** *a person having origins in any of the original peoples of the Far East, Southeast Asia, the Indian subcontinent of the Pacific Islands. "Far East" is defined to include China, Hong Kong, Macao, Japan, Korea, Taiwan, and the Philippines. "Southeast Asia" is defined to include Burma, Kampuchea, Laos, Thailand, Vietnam, Malaysia, Brunei, Borneo, Indonesia, and Cambodia. "Indian Subcontinent" is defined to include India, Bangladesh, Skkim, Nepal, Pakistan, and Bhutan. "Pacific Islands" is defined to include Micronesia, Polynesia, Melanesia, and the area consisting of the Hawaiian Islands prior to 1778.*

Question:

We do not have a certified Florida PE on board. Would be acceptable to SFWMD that we have our work certified and signed by a Florida PE prior to delivering any work to SFWMD? If this is not acceptable, we then hire a Florida PE to be part of our staff assuming that we have been granted the project. Would this approach be acceptable?

Answer:

PE Must be on payroll of Prime at time of award.

Question:

You have allocated 10 points for the Location of the Proposer. Please explain what does "Location of Proposer" mean?

Answer:

If the respondent specifies a local or Florida-based office, the respondent's Project Manager and other key personnel for the proposed services must be located out of that office to receive consideration.

Question:

Is the District calling SCADA Tangible? Sales Tax, as per page 7, Part 2.6 Paragraph D. Also, reference Part 1.15, again, is the SCADA system considered tangible?

Answer:

SCADA equipment is not a tax exempt transaction.

Question:

Are there any bonding requirements attached to this project?

Answer:

No

Question:

Please confirm the holdback provisions on invoices. Is it a ten percent holdback until the project is fifty percent complete, followed by a five percent holdback until project acceptance?

Answer:

Holdback (retainage) provisions apply to construction contracts. This is a work order contract and payments are made on a work order basis, following District acceptance of services and/or deliverable(s).

Question:

What is the minimum M/WBE goal?

Answer:

The minimum participation goal is 15%.

Question:

As a certified contractor would we be able to provide a joint venture response with a local Florida engineering company and/or systems integrator? If so, would we receive maximum points under the evaluation category "Location of Proposer"? If a joint venture response is acceptable and the local Florida engineering company and/or systems integrator carried the required insurance coverage, engineering certification and Florida State Certification of incorporation, would this be compliant with your state requirements?

Answer:

Yes. The respondent should demonstrate a successful track record of working with the team members on previous projects. Points received for location are calculated using a "Mileage Chart" based on the number of miles specified in the proposal from the respondents Florida-based office to West Palm Beach Headquarters. The Project Manager and key personnel for the proposed services must be located out of that local office to receive consideration. Yes. All stated requirements must be in the name of the Joint Venture, prior to contract award.

Please sign this addendum No. 1 in the space indicated below, and return with you submitted proposal.

Sincerely,



Linda Greer
Contract Specialist

Addendum Number 1 received

on _____ by _____
Date Title